AGREEMENT OF COOPERATION BETWEEN
UNIVERSITY OF PAVIA (Italia)
AND
UNIVERSITÄT HOHENHEIM (Germany)
FOR THE CREATION OF A DOUBLE DEGREE PROGRAM BETWEEN
The Faculty of Economics (Facoltà di Economia)
AND
The Faculty of Business, Economics and Social Sciences (Fakultät Wirtschafts- und Sozialwissenschaften)

TAKING IN CONSIDERATION

▪ the existing regulations that authorize the Faculty of Economics of the University of Pavia, to award a Laurea Magistrale in International Business and Economics, in Economia e gestione delle imprese and in Economia, Finanza e Integrazione Internazionale;
▪ the existing regulations that authorize the Faculty of Business, Economics and Social Sciences of the Universität Hohenheim, to award a Master of Science in Management, in Economics and in International Business and Economics;
▪ the Decree 3.11.1999, n°509 as modified by the D.M. 270/2004 art. 3 co. 10, that provides that Italian universities may award academic degrees/titles in conjunction with foreign universities;
▪ art. 2 (1) of the University Law of the Federal State of Baden-Württemberg, that provides that universities promote exchange and cooperation with foreign and in particular with European universities;
▪ the reciprocal institutional interests in favor of and encouraging the collaboration and exchanges of a didactic, technical and scientific nature at an international level;
▪ the letter of intent between the Universität Hohenheim (Germany) and the University of Pavia undersigned on 12.06.2009;
▪ the experience and friendly cooperative links between the two institutions that have united them for years,
BOTH PARTIES AGREE ON THE FOLLOWING

A - GENERAL FRAMEWORK

Art. 1. The principle objective of this agreement is the implementation of a double degree program based on the mutual recognition of courses and course results that lead to a post-graduate degree that is legally recognized in the States that implement the program in question.

Art. 2. The two Institutions agree on the following activities:

- promotion of student exchanges and exchanges of professors between the two universities;
- development of joint initiatives in the fields of teaching and research;
- coordination for obtaining funds from national and international organizations to support the above mentioned initiatives;
- implementation of a bi-national university program in the fields of Business and Economics.

Both institutions will simultaneously award the titles Master of Science from the Faculty of Business, Economics and Social Sciences of the Universität Hohenheim and the Laurea Magistrale from the Faculty of Economics of the University of Pavia, to students who have successfully completed the double degree program of study in accordance with the requisites indicated in this agreement.

Art. 3. Cooperation during the second cycle is based upon reciprocal recognition of the first cycle university studies.

Art. 4. The double degree program has an extent of 120 ECTS and includes the student exchange during the second year of study. The double degree graduation will require that participating students stay one year in each institution to attend part of the curriculum agreed between the two institutions.

Art. 5 The Faculty of Economics of the University of Pavia and the Faculty of Business, Economics and Social Sciences of the Universität Hohenheim will grant the Master grade to
students registered in the program described in the following articles in the field of studies taught:

- for the Faculty of Economics of the University of Pavia, Laurea Magistrale in International Business and Economics or Economia, Finanza e Integrazione Internazionale or Economia e gestione delle imprese
- for the Faculty of Business, Economics and Social Sciences of the Universität Hohenheim, Master of Science in International Business and Economics or in Economics or in Management.

**Art. 6:** The terms and conditions of the agreement applied to graduate students from the academic fields mentioned are described below:

- Students from the Master of Science programs in International Business and Economics or Economics or Management at the Faculty of Business, Economics and Social Sciences of the Universität Hohenheim complete at Pavia their full second year (semesters 3 and 4) of the Master to obtain the Laurea Magistrale in International Business and Economics or Economia, Finanza e Integrazione Internazionale or Economia e gestione dell imprese at the Faculty of Economics, University of Pavia;
- Students from the Laurea Magistrale in International Business and Economics or Economia, Finanza e Integrazione Internazionale or Economia e gestione dell imprese at the Faculty of Economics, University of Pavia complete at Hohenheim their full second year (semesters 3 and 4) to obtain the Master of Science either in International Business and Economics or in Economics or in Management.

The list of courses will be decided jointly by the Directors of the two programmes at each Institutions and the credit to be taken will be established in a separate protocol.

**Art. 7:** The University of Pavia and the Universität Hohenheim will agree to accept up to 10 (ten) students into the program, corresponding to 5 (five) students per each University for a full academic year. When possible each exchange will be made on a one-to-one equal exchange basis. However, if the number of students exchanged between the Universities is not in balance each semester, an approximate balance should be achieved over the 5 (five)-years period of the agreement.

**Art. 8.** Participating students in the exchange program will be selected by their home University on the general basis of previous academic merit.
The acceptance of students by each partner university for participation in the double degree program is dependent upon the following conditions:

- the student holds a first level degree
- the student demonstrates adequate knowledge of language in which the program at the host university is taught;
- the final admission of the candidate to the program will be decided by the responsible of the double degree program at the host university.

Art. 9. The Dean of the Faculty of Economics, University of Pavia and the Faculty of Business, Economics and Social Sciences of the Universität Hohenheim, will jointly be responsible for the pedagogical and administrative aspects of the program. They may choose to appoint members of their Faculty staff to represent them.

Art. 10. Both Institutions will consult each other each year to set up the organisation of the studies and the examination procedures. These will be subject to rules and regulations in force in each of both countries and may not be altered unless by mutual agreement. If a student fails an exam and has to move to the partner institution, home and host university are obliged to facilitate re-examinations (e.g. written exams, video-conferences).

Art. 11. Both institutions use the ECTS credit system. According to national legislation, the partner universities must use specific, national grading scales. The ECTS grading scheme will be used for all courses as well as the corresponding grade from the national grading system. As long as detailed primary data and cohorts of sufficient size are not available to ensure validity of the ECTS grading scheme, the conversion of the grades will be done on the basis of the national grades according to the attached table.

Art. 12. The students will be enrolled in their first year of study at the home university; from the second year, they will be also enrolled at the host university, but will pay the enrollment fees and other taxes only to the home university. The students have to pay the Student Union Fees in Hohenheim, for the time they are enrolled in Hohenheim. The students will be responsible for covering the cost of printing their diplomas.

Art 13. This agreement shall become effective on the date of signing and be valid for a period of 5 (five) academic years. The agreement may be altered or terminated by each party
provided that registered written notice of intent is given no less than 6 (six) months in advance.

Even if the present agreement will be altered or terminated, any student participating to the double degree program shall maintain in any case the status deriving from the agreement holding when they started their studies. They will be allowed in any case to complete their studies.

Art. 14. This contract can be amended or ratified only if authorized by the two signatories.

Art. 15. In the case of disagreement or conflict between the signatory institutions, both will turn to an independent arbitrator who will be consensually appointed. The decision of the arbitrator will be binding on both parties.

For Universität Hohenheim

Prof. Dr. Dr.h.c. H.-P. Liebig
Rector of the Universität Hohenheim

___________________

Prof. Dr. Jochen Streb
Dean of the Faculty of Business, Economics and Social Sciences

___________________

Date

For Pavia University

Prof. Angiolino Stella
Rector of the University of Pavia

___________________

Prof. Carluccio Bianchi
Dean of the Faculty of Economics

___________________

Date
## Conversion Table

<table>
<thead>
<tr>
<th>Universität Hohenheim</th>
<th>University of Pavia</th>
</tr>
</thead>
<tbody>
<tr>
<td>1,0</td>
<td>30</td>
</tr>
<tr>
<td>1,3</td>
<td>29/28</td>
</tr>
<tr>
<td>1,7</td>
<td>27</td>
</tr>
<tr>
<td>2,0</td>
<td>26</td>
</tr>
<tr>
<td>2,3</td>
<td>25/24</td>
</tr>
<tr>
<td>2,7</td>
<td>23</td>
</tr>
<tr>
<td>3,0</td>
<td>22</td>
</tr>
<tr>
<td>3,3</td>
<td>21/20</td>
</tr>
<tr>
<td>3,7</td>
<td>19</td>
</tr>
<tr>
<td>4,0</td>
<td>18</td>
</tr>
<tr>
<td>Fail</td>
<td>Fail</td>
</tr>
</tbody>
</table>